



apaneo capital partners

company presentation

October 2020



apaneo capital partners

team

- 25+ years of investment experience covering the entire investment cycle
- profound transaction know-how – particularly for complex structures
- hands-on portfolio management culture – also providing restructuring capabilities

investments & services

- direct investments
- investment cycle management

company

- incorporation in 2011
- offices in Switzerland and Germany
- entrepreneurial approach
- swift decision making process

focus

- small and medium sized companies
- on special situations
- headquartered in Europe
- majority investments only (but for growth financing)
- agnostic to sectors and industries



investments & services

majority investments

- Situation: Companies in transformational or special situations providing potential for optimization and growth
- Size: Revenues above € 20 and up to € 500 million
- Volume: Transaction value up to € 150 million
- Structure: Flexible investment structure – customized equity and debt solutions
- Sectors: Industry-agnostic, but with a focus on:
 - Industrials / Manufacturing,
 - Automotive,
 - Consumer Goods,
 - Chemicals
 - Healthcare / MedTech
- Buy-and-Build-Strategy: Horizontal and vertical portfolio diversification as well as market consolidation

investment cycle management

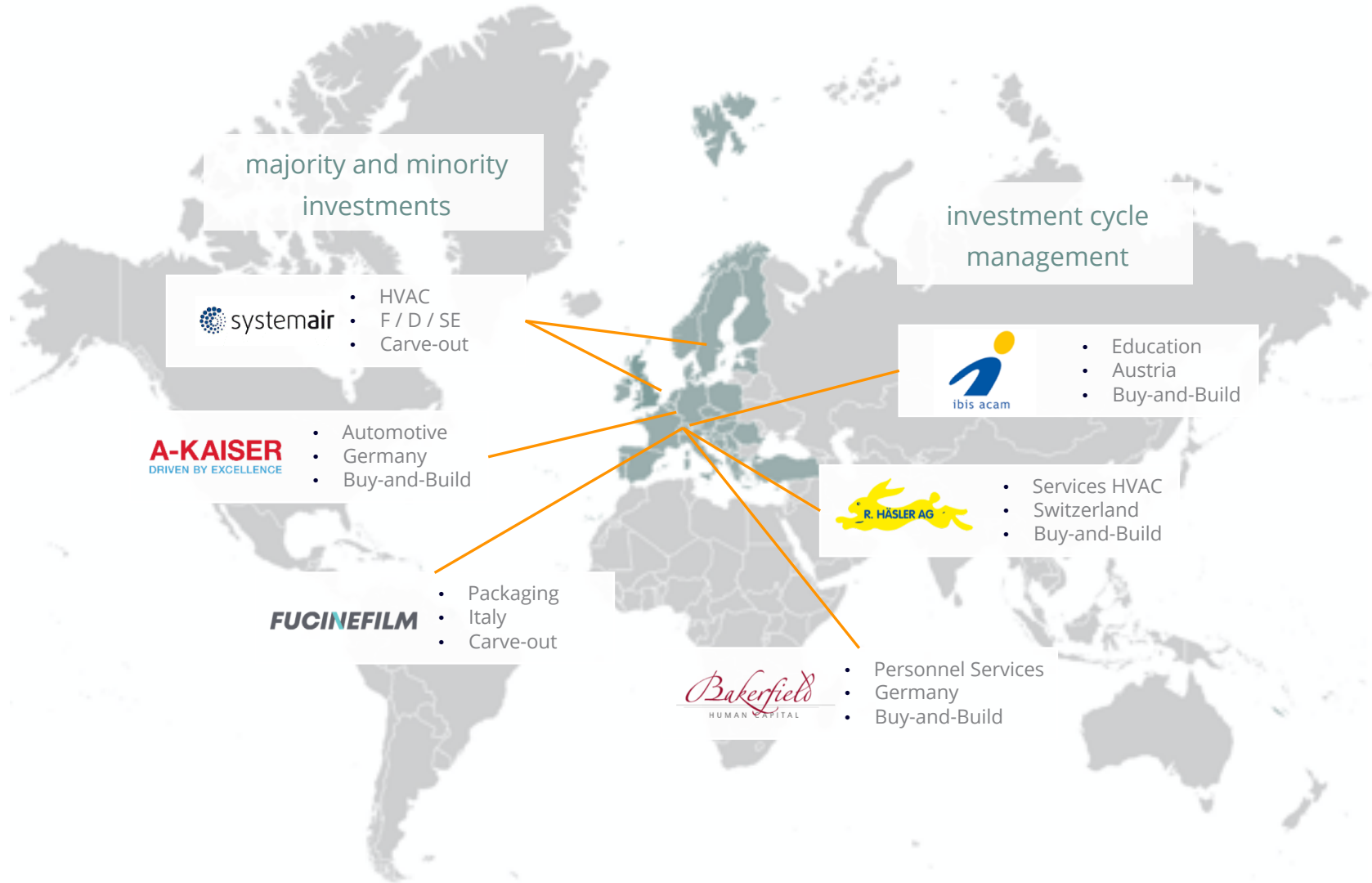
- Fund Management
- Interface between acquisition targets and investors for direct investments
 - Investment scouting and transaction escort
 - Roll-out of investment strategies
- Club Deal structuring
- Portfolio Management

minority investments

- Growth Funding: Both equity and debt solutions in an amount up to € 10 million
- Sounding Board: Strategy development and execution in small and mid-sized enterprises



references – extract since 2011



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